

derobility

THE HENRI COANDA CHALLENGE 15 and 16 June 2021

CORPORATE SAILING EVENTS



THE HENRI COANDA CHALLENGE

The regatta is a fantastic opportunity to network with industry peers, promote your brand amongst a relevant audience, enjoy a team building activity and have a fun day, sailing in the UK's premier sailing area, the Solent.

Whether you choose to bring a team from head office, or captivate key clients or business partners, a day on a yacht is an unrivalled way to build stronger working relationships. Combine that with networking drinks and dinner at the nearby Royal Southern Yacht Club - and the result is an exciting and productive event!

You and your invited team will sail together on a premium sailing yacht, under the guidance of a professional skipper - so don't worry, no previous sailing experience is required.



THE CHARITY - AEROBILITY

Aerobility was established in 1993 by a group of passionate aviators to use the challenges of flight and exposure to aviation as a tool for improving the lives of those with a disability. For some, that first flight can change their outlook on disability forever. Whatever the age and whatever the impairment, Aerobility gives everyone the chance to fly by using adapted aircraft, supporting equipment and specialist instruction.



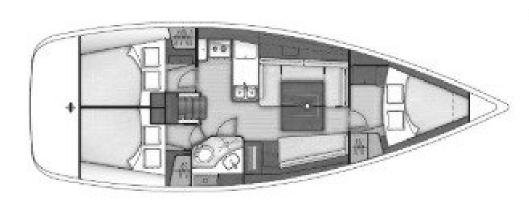


OUR YACHTS

Our Beneteau Oceanis 37's are ideal for novice sailors and competent racers alike. As well as a superb sailing experience, these yachts are ideal for corporate hospitality, with an uncluttered deck layout, spacious cockpit and plenty of room for crew to move about both above and below deck.

Our professional skippers will give you a full safety brief and take you through the basics before you go out to sea, and continue training so no sailing experience is necessary.

BENETEAU OCEANIS 37 INSIDE LAYOUT



BENETEAU OCEANIS 37 OUTSIDE LAYOUT



WHY SAILING

Choosing a sailing event is a fantastic leveller, highly exhilarating and, above all, great fun. Sailing is a great way to improve team cohesion and efficiency. It helps build foundations that can drive your bottom line, and provides the people that matter most to your business an unforgettable experience. Definitely not a regular day in the office!







WHAT'S INCLUDED:

- Charter of a Beneteau Oceanis 37 sailing yacht with cruising chute
- Professional skipper
- Dinner on Tuesday night for your team
- Accommodation onboard Tuesday night for your team
- Breakfast for your team on race day
- Lunch onboard for your team on race day
- Wet weather gear loan
- Race Programme
- Full event management

ITINERARY:

TUESDAY 15TH JUNE 2021

18:30 Bar opens at the Royal Southern Yacht Club, Hamble

19:30 Presentation from Aerobility

19:45 Dinner with fundraising activities

21:00 Until late, drink and be merry

WEDNESDAY 16TH JUNE 2021

07:00 'Call the Hands'

08:00 Breakfast at Banana Wharf

09:00 Skippers brief

11:00 Morning racing starts

13:00 Lunch afloat

14:15 Afternoon of racing

16:30 Return to Port Hamble Marina

17:00 Prize-giving then guests depart at leisure



LOCATION:

Our office and fleet of yachts are based in Port Hamble Marina, near Southampton.

- By Car the marina is just minutes from the M27 Junction 8.
- By Train regular high-speed trains from Waterloo to Southampton Airport Parkway train station, taxis are easily available to the marina.







BOAT BRANDING OPTIONS

In order to achieve as much exposure for your company as possible we offer branding options to maximise the impact of your brand when the yacht is on the water and also when it is moored in the marina.

You can choose to include a small hull logo on the bow of your yacht or you can upgrade to have a full hull length logo. You can even have your own forestay banner or spinnaker made.

ACCOMMODATION

There are various types of accommodation available to suit all styles and budgets - from B&B's to hotels. Please contact us on 02380 458 900 or email info@britanniaevents.co.uk for support with your accommodation requirements.







BRANDED CREW CLOTHING

Helly Hansen's crew collection offers a wide range of apparel and footwear with technical features that will satisfy the needs of any crew — large or small. Their gear offers the optimal combination of purposeful design, protection and style, so you and your crew can look great and perform your best in any conditions. These can also be branded with your company logo.

- 1 Crew Vest (30270)
- 2 HP Fleece Jacket (54109)
- 3 Driftline Polo (50584)
- 4 HP Softshell Shorts (53052)
- 5 Sailpower 3 (10830)
- 6 Dublin Backpack (67029)
- 7 Crew Midlayer Jacket (30253)















THE HENRI COANDA CHALLENGE - CHARTERED ENTRY FORM

Company Name:		
Team Co-Ordinator:		
Company Address:		
Telephone Number:		
Purchase Order Number (if required):		
COCIAL NACDIA		

SOCIAL MEDIA

We use Social Media at this event. If you would like to be mentioned, please provide us with the following information:

Company Facebook page: Facebook.com/

Company Twitter: Twitter.com/

ENTRY DETAILS

	QUANTITY	PRICE	
Beneteau Oceanis 37 Training Day @ £795.00 + VAT		£	
Beneteau Oceanis 37 Regatta Package @ £2,950.00 + VAT		£	
Boat Hull Branding from £315.00 + VAT (price based on 1.5m x 0.5m logo. Other sizes POA)		£	
Forestay Flag with your logo @ £295.00 + VAT		£	
Professional Photography Package @ £175.00 + VAT		£	

Subtotal:	£	
VAT:	£	
Total:	£	

ADDITIONAL

I would like further information on team accommodation:	Y/N
I would like information on branded team kit options:	Y/N
I would like information on additional boat branding options:	Y/N

Signature: Name: Date:

I confirm that I wish to book for the 2021 Henri Coanda Challenge and I have read and understood the terms and conditions on Page 6 of this document





1. INTRODUCTORY

These terms and conditions, together with the information and prices set out on our website and associated literature, and the applicable Charter Terms will form your contract with Britannia.

2. BOOKING AND PAYMENT

- 2.1 Please telephone or e-mail Britannia to confirm that your proposed dates and/or required yacht are available for charter before completing the Booking Form. All charters are offered subject to availability. Bookings will only be effective on confirmation by us following receipt of your Booking Form.
- 2.2 An advance payment of the Charter Fee will be required at the time of booking as set out in the Charter Terms.
- 2.3 Payment can be accepted by cash, cheque or the following cards: VISA & MASTERCARD (not Amex). 2.5% surcharge added for credit cards.
- 2.4 By making a booking you will be confirming acceptance of these terms and conditions and the applicable Charter Terms not only for yourself but also on behalf of all members of your party. You also warrant the accuracy of all information provided by you or by members of your party, both on the Booking Form and in other communications with Britannia.
- 2.5 The balance of the Charter Fee is due 8 weeks before the start of the charter. If payment is not received by the due date, Britannia may cancel the charter in which case the cancellation charges set out in the Charter Terms will apply.

3. SECURITY DEPOSIT

You will be required to pay a Security Deposit before your charter as detailed in the Charter Terms. You are responsible for the safety and maintenance of the yacht, her machinery and equipment throughout the Charter Period, and for leaving the yacht clean and tidy at the end of the Charter Period, as detailed in the Charter Terms.

The Security Deposit is refundable but will be withheld to cover any damage caused to the yacht and/or her machinery and equipment if not covered by the yacht's insurance or if caused either as a result of your or any member of your party being under the influence of drink or drugs or as a result of any breach of instructions given by our staff.

Please note the yachts sails are not covered by the yacht's insurance and the security deposit will be withheld in the event of damage.

4. CANCELLATION

- 4.1 Cancellation of a booking must be notified to Britannia in writing and will be effective on the date of receipt (if a working day).
- 4.2 All social function tickets are non refundable. Cancellation charges are detailed in the Charter Terms.
- 4.3 Should your package include any accommodation, cancellation of this accommodation follows the same terms & conditions of the Charter Terms.

5. CHANGES TO YOUR BOOKING

- 5.1 If you wish at any time to alter your booking, we will try to make the necessary changes but cannot guarantee to do so.
- 5.2 You may at our discretion transfer your booking to another person by written request up to 30 days before commencement of the Charter
- Period. Your request should be accompanied by a completed Booking Form for the person to whom the charter is to be transferred who must fulfil any conditions which were applicable to our
- acceptance of your booking. An amendment fee of £50 will be charged.
- 5.3 You may, subject to availability and at our discretion, transfer your booking to other dates or another yacht by written request up to 60 days before commencement of the Charter Period. An amendment fee of £50 will be charged, and the Charter Fee will be amended to reflect the changed dates or yacht.

6. HANDOVER

- 6.1 On delivery to you, your Yacht will be available from 0900 unless otherwise agreed in writing beforehand.
- 6.2 On re-delivery to us, your Yacht must be returned by 16.30 unless otherwise agreed in writing beforehand.
- 6.3 On both occasions, inventory and condition checks (and safety briefing on delivery to you) will need to be carried out in daylight. We reserve the right to charge for waiting time where handover to you is delayed by your late arrival.

7. AGE LIMITS

Our yachts are generally considered unsuitable for small children. Persons under 18 may only be included in a Charterer's party at our discretion and if accompanied by their parent or guardian.

8. HEALTH

Sailing can be a dangerous activity and requires an average level of fitness and good health. You are required, if requested, to authorise the provision of medical information and a medical certificate to us from your medical advisers confirming your suitability to sail on our yachts. Sufferers from diabetes, multiple sclerosis, epilepsy, claustrophobia, depression and other relevant conditions should advise us at the time of booking.

9. THE YACHTS

- 9.1 The precise specification of the yachts as described on our website may vary from that actually used for charters.
- 9.2 As space on board is limited, please ask for advice and follow instructions given on content and amount of personal gear. Our skippers may limit the nature or amount of personal gear that you bring on board. Personal gear is taken on board at your own risk.

10. MISCELLANEOUS

10.1 Britannia would like to use your company name and logo in order to promote and help grow the regatta. If you have objections to this, please just let the regatta manager know.

BRITANNIA PARTNERS





BRITANNIA SPONSORS



MOUNT GAY®
Est. 1703 Rum













