



# THE REGINALD FESSENDEN CHALLENGE

13 & 14 JULY 2021



IN SUPPORT OF



THE NOT FORGOTTEN

IN ASSOCIATION WITH

**britannia**   
CORPORATE SAILING EVENTS

## THE REGINALD FESSENDEN CHALLENGE

The regatta is a fantastic opportunity to network with industry peers, promote your brand amongst a relevant audience, enjoy a team building activity and have a fun day, sailing in the UK's premier sailing area, the Solent.

Whether you choose to bring a team from head office, or captivate key clients or business partners, a day on a yacht is an unrivalled way to build stronger working relationships. Combine that with networking drinks and dinner at the nearby Royal Southern Yacht Club - and the result is an exciting and productive event!

You and your invited team will sail together on a premium sailing yacht, under the guidance of a professional skipper - so don't worry, no previous sailing experience is required.



## THE CHARITY - The Not Forgotten

The Not Forgotten is a unique national Tri-Service charity which provides entertainment, leisure and recreation for the serving wounded, injured or sick and for ex-service men and women with disabilities. Formed in 1920, the association offers activities which many of us often take for granted. However, for the thousands of injured and wounded serving and ex-service men and women, many of whom are lonely and vulnerable, their support can bring genuine happiness, a much needed boost and something to which they can look forward



THE NOT FORGOTTEN

Contact Britannia on 02380 458 900 or email [info@britanniaevents.co.uk](mailto:info@britanniaevents.co.uk)



## OUR YACHTS

Our Beneteau Oceanis 37's are ideal for novice sailors and competent racers alike. As well as a superb sailing experience, these yachts are ideal for corporate hospitality, with an uncluttered deck layout, spacious cockpit and plenty of room for crew to move about both above and below deck.

Our professional skippers will give you a full safety brief and take you through the basics before you go out to sea, and continue training so no sailing experience is necessary.

### BENETEAU OCEANIS 37 INSIDE LAYOUT



### BENETEAU OCEANIS 37 OUTSIDE LAYOUT



## WHY SAILING

Choosing a sailing event is a fantastic leveller, highly exhilarating and, above all, great fun. Sailing is a great way to improve team cohesion and efficiency. It helps build foundations that can drive your bottom line, and provides the people that matter most to your business an unforgettable experience. Definitely not a regular day in the office!

## WHAT'S INCLUDED:

- Charter of a Beneteau Oceanis 37 sailing yacht with cruising chute
- Professional skipper
- Dinner on Tuesday night for your team
- Accommodation onboard Tuesday night for your team
- Breakfast for your team on race day
- Lunch onboard for your team on race day
- Wet weather gear loan
- Race Programme
- Full event management



## ITINERARY:

### TUESDAY 13TH JULY 2021

18:30 Bar opens at the Royal Southern Yacht Club, Hamble

19:30 Presentation from the Not Forgotten Association

19:45 Dinner with fundraising activities

21:00 Until late, drink and be merry

### WEDNESDAY 14TH JULY 2021

07:00 'Call the Hands'

08:00 Breakfast at Banana Wharf

09:00 Skippers brief

11:00 Morning racing starts

13:00 Lunch afloat

14:15 Afternoon of racing

16:30 Return to Port Hamble Marina

17:00 Prize-giving and then depart at leisure

## LOCATION:

Our office and fleet of yachts are based in Port Hamble Marina, near the mouth of the River Hamble.

- By Car - the marina is just minutes from the M27 Junction 8.
- By Train - regular high-speed trains from Waterloo to Southampton Airport Parkway train station, where taxis are easily available to the marina.



## BOAT BRANDING OPTIONS

In order to achieve as much exposure for your company as possible we offer branding options to maximise the impact of your brand when the yacht is on the water and also when it is moored in the marina.

You can choose to include a small hull logo on the bow of your yacht or you can upgrade to have a full hull length logo. Or why not have your own forestay banner or spinnaker made?

## ACCOMMODATION

There are various types of accommodation available to suit all styles and budgets - from B&B's and hotels to self catering crew houses. Please contact us on 02380 458 900 or email [info@britanniaevents.co.uk](mailto:info@britanniaevents.co.uk) for support with your accommodation requirements.



## BRANDED CREW CLOTHING

Helly Hansen's crew collection offers a wide range of apparel and footwear with technical features that will satisfy the needs of any crew – large or small. Their gear offers the optimal combination of purposeful design, protection and style, so you and your crew can look great and perform your best in any conditions. These can also be branded with your company logo.

- 1 Crew Vest (30270)
- 2 HP Fleece Jacket(54109)
- 3 Driftline Polo (50584)
- 4 HP Softshell Shorts (53052)
- 5 Sailpower 3 (10830)
- 6 Dublin Backpack(67029)
- 7 Crew Midlayer Jacket (30253)

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## THE REGINALD FESSENDEN CHALLENGE - CHARTERED ENTRY FORM

Company name:

Team co-ordinator:

Company address:

Telephone number:

Purchase order number (if required):

### SOCIAL MEDIA

Social media is used around this event - if you would like to be mentioned please provide us with the following information:

Your company Facebook page: Facebook.com/

Your company Twitter: Twitter.com/

### ENTRY DETAILS

	QUANTITY	COST
Beneteau Oceanis 37 Training Day	£795.00 + VAT	£
Beneteau Oceanis 37 Regatta Package	£3,450.00 + VAT	£
Boat Hull Branding @ £315.00 + VAT (For a 1.5m x 0.5m logo)		£
Forestay Flag with your Logo @ £295.00 + VAT (For a 1.5m x 0.5m logo)		£
Photography Package @ £175.00 + VAT		£

Subtotal:	£
VAT:	£
Total:	£

### ADDITIONAL

If you would like any help with the following please tick the relevant box and we will get in touch

I would like further information on team accommodation: Y / N

I would like information on additional branded team kit: Y / N

I would like information on additional boat branding: Y / N

Signature:

Name:

Date:

I confirm I have read the booking terms and would like to book the above for the 2021 Reginald Fessenden Challenge

## TERMS AND CONDITIONS FOR BOOKING YOUR EVENT - BRITANNIA CORPORATE EVENTS LTD

### 1. INTRODUCTORY

These terms and conditions, together with the information and prices set out on our website and associated literature, and the applicable Charter Terms will form your contract with Britannia.

### 2. BOOKING AND PAYMENT

**2.1** Please telephone or e-mail Britannia to confirm that your proposed dates and/or required yacht are available for charter before completing the Booking Form. All charters are offered subject to availability. Bookings will only be effective on confirmation by us following receipt of your Booking Form.

**2.2** An advance payment of the Charter Fee will be required at the time of booking as set out in the Charter Terms.

**2.3** Payment can be accepted by cash, cheque or the following cards: VISA & MASTERCARD (not Amex). 2.5% surcharge added for credit cards.

**2.4** By making a booking you will be confirming acceptance of these terms and conditions and the applicable Charter Terms not only for yourself but also on behalf of all members of your party. You also warrant the accuracy of all information provided by you or by members of your party, both on the Booking Form and in other communications with Britannia.

**2.5** The balance of the Charter Fee is due 8 weeks before the start of the charter. If payment is not received by the due date, Britannia may cancel the charter in which case the cancellation charges set out in the Charter Terms will apply.

### 3. SECURITY DEPOSIT

You will be required to pay a Security Deposit before your charter as detailed in the Charter Terms. You are responsible for the safety and maintenance of the yacht, her machinery and equipment throughout the Charter Period, and for leaving the yacht clean and tidy at the end of the Charter Period, as detailed in the Charter Terms.

The Security Deposit is refundable but will be withheld to cover any damage caused to the yacht and/or her machinery and equipment if not covered by the yacht's insurance or if caused either as a result of your or any member of your party being under the influence of drink or drugs or as a result of any breach of instructions given by our staff.

Please note the yachts sails are not covered by the yacht's insurance and the security deposit will be withheld in the event of damage.

### 4. CANCELLATION

**4.1** Cancellation of a booking must be notified to Britannia in writing and will be effective on the date of receipt (if a working day).

**4.2** All social function tickets are non refundable. Cancellation charges are detailed in the Charter Terms.

**4.3** Should your package include any accommodation, cancellation of this accommodation follows the same terms & conditions's of the Charter Terms.

### 5. CHANGES TO YOUR BOOKING

**5.1** If you wish at any time to alter your booking, we will try to make the necessary changes but cannot guarantee to do so.

**5.2** You may at our discretion transfer your booking to another person by written request up to 30 days before commencement of the Charter Period. Your request should be accompanied by a completed Booking Form for the person to whom the charter is to be transferred who must fulfil any conditions which were applicable to our acceptance of your booking. An amendment fee of £50 will be charged.

**5.3** You may, subject to availability and at our discretion, transfer your booking to other dates or another yacht by written request up to 60 days before commencement of the Charter Period. An amendment fee of £50 will be charged, and the Charter Fee will be amended to reflect the changed dates or yacht.

### 6. HANDOVER

**6.1** On delivery to you, your Yacht will be available from 0900 unless otherwise agreed in writing beforehand.

**6.2** On re-delivery to us, your Yacht must be returned by 16.30 unless otherwise agreed in writing beforehand.

**6.3** On both occasions, inventory and condition checks (and safety briefing on delivery to you) will need to be carried out in daylight. We reserve the right to charge for waiting time where handover to you is delayed by your late arrival.

### 7. AGE LIMITS

Our yachts are generally considered unsuitable for small children. Persons under 18 may only be included in a Charterer's party at our discretion and if accompanied by their parent or guardian.

### 8. HEALTH

Sailing can be a dangerous activity and requires an average level of fitness and good health. You are required, if requested, to authorise the provision of medical information and a medical certificate to us from your medical advisers confirming your suitability to sail on our yachts. Sufferers from diabetes, multiple sclerosis, epilepsy, claustrophobia, depression and other relevant conditions should advise us at the time of booking.

### 9. THE YACHTS

**9.1** The precise specification of the yachts as described on our website may vary from that actually used for charters.

**9.2** As space on board is limited, please ask for advice and follow instructions given on content and amount of personal gear. Our skippers may limit the nature or amount of personal gear that you bring on board. Personal gear is taken on board at your own risk.

### 10. MISCELLANEOUS

**10.1** Britannia would like to use your company name and logo in order to promote and help grow the regatta. If you have objections to this, please just let the regatta manager know.

## BRITANNIA PARTNERS

**DREAM YACHT  
CHARTER** 

**FAIRVIEW SAILING**

## BRITANNIA SPONSORS



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