

COWES WEEK

31 July - 6 August 2021



COWES WEEK CORPORATE HOSPITALITY

Since 1826 Cowes Week has played a key part in the British sporting summer calendar and is one of the UK's longest running and most successful sporting events. It now stages up to 40 daily races for around 1,000 boats and is the largest sailing regatta of its kind in the world.

Britannia Corporate Events offers you and your team the opportunity to participate or spectate in Cowes Week with no prior sailing experience! We cater for all sailing abilities! With over 20 years' experience providing high quality sailing events for a wide range of companies you can trust Britannia to look after your day and your clients to the highest level.



TAKE PART OR WATCH THE ACTION IN STYLE

If you are looking for an exhilarating day for your team or a unique way to impress clients, then get fully involved in the Cowes Week experience and select one of our yacht racing packages which combines the best of the on-the-water racing followed by shore-side socialising and celebrations.

Alternatively mix business with pleasure for a corporate hospitality day where you'll experience the racing action from the water on your own comfortable sailing yacht, high speed RIB or luxury powerboat and enjoy VIP hospitality treatment ashore. Both options provide a perfect platform for a unique corporate entertaining experience.



BENETEAU FIRST 40 - SAIL WITH 10 GUESTS + PROFESSIONAL CREW

Our First 40 yachts achieve impressive race results, showing a winning combination of style and performance. The layout is modern and practical which is perfect for beginners and the impressive sail wardrobe keeps even the most experienced sailors busy.

OCEANIS 37 - SAIL WITH 7 GUESTS + SKIPPER

The modern, comfortable, and easy-to-sail Oceanis 37's compete in the cruising division and are the perfect yacht for smaller groups and less experienced teams.

OCEANIS 45 - SAIL WITH 10 GUESTS + SKIPPER

The big sister to the Oceanis 37, the Oceanis 45 is the Queen of our fleet. Perfect for groups of up to 10 guests to enjoy a luxurious day on the water, while racing in style.

"Our skipper and mate were a pleasure to sail with and gave our clients and colleagues a great day out on the water! This was all superbly supported by the Events Team – the organisation prior, during and post event was excellent."

-CEO E-Digital Research



ONE DAY RACING PACKAGES

Invite up to seven guests on our Oceanis 37 yachts or 10 guests on our larger Beneteau First 40's and participate in the racing action!

Your racing day can start in Cowes Yacht Haven, on the Isle of Wight where the regatta is based or mainland starts and finishes are available. After a welcome coffee, you meet your skipper for the day and take part in a safety brief and yacht familiarisation, before you head out for a morning of race sail training and then compete in the day's racing. Lunch, snacks, and bottled water are all provided on board and after racing you will step ashore to relax and share stories as the celebrations begin.

YOUR PACKAGE INCLUDES

- Joining instructions and itinerary for your guests
- Yacht charter and professional crew
- Berthing
- Race entry
- Waterproof jacket and trouser hire
- Racing lunch & snacks
- Dedicated Event Manager

TYPICAL RACING ITINERARY

- 08:30 Team registration & coffee
- 09:00 Safety brief on board your yacht
- 09:30 Depart for race training
- 10:30 Racing - times tbc. (Racing can last between two and four hours)
- 12:30 Lunch on board
- 15:30 Racing finishes (approx.) and return to harbour
- 16:00 Shoreside celebrations begin

THE COSTS (from)

First 40 Packages	(Up to 10 guests)	£2,395 + VAT per day
Oceanis 37 Packages	(Up to 7 guests)	£1,695 + VAT per day



CORPORATE HOSPITALITY SPECTATING PACKAGES

If you'd like to bring your guests to Cowes Week to experience the atmosphere and are looking for a more relaxed pace, our spectator days are made just for you. Choose from a luxury yacht, high speed RIB or powerboat to entertain your guests.

After a welcome breakfast at Port Hamble Marina, you'll spend the morning on board with your guests watching the racing. Then you'll head into Cowes for a delicious lunch ashore before rejoining your vessel for a gentle cruise back to Hamble. This really is the perfect itinerary for a corporate hospitality day.

YOUR PACKAGE INCLUDES

- Joining instructions and itinerary for your guests
- Welcome breakfast
- Yacht charter and professional skipper
- Complimentary drinks and snacks
- Morning & afternoon spectating
- Restaurant lunch in Cowes (two courses and a glass of wine)
- Dedicated Event Manager

TYPICAL SPECTATING ITINERARY

09:00 Meet in Port Hamble Marina for breakfast

09:30 Safety brief on board

10:00 Depart Port Hamble to watch the racing

12:30 Restaurant lunch in Cowes

14:00 Afternoon sailing & spectating

16:00 Return to Port Hamble Marina

17:00 Guests depart leisure

THE COSTS (from)

Oceanis 37 Packages	(Up to 7 guests)	£1,750+VAT per day
Oceanis 45 Package	(Up to 10 guests)	£2,100 + VAT per day
Luxury Powerboat	(Contact us for details)	£POA
High speed RIB	(Contact us for details)	£POA



EXTRAS JUST FOR YOU

BOAT BRANDING OPTIONS

In order to achieve as much exposure for your company as possible we offer branding options to maximise the impact of your brand when the yacht is on the water and/or moored up in the marina.

You can choose to include your company logo on the bow of your yacht or choose a full hull length logo for maximum impact. Talk to us about the options available to you.



BRANDED CREW CLOTHING

Helly Hansen's crew collection offers a wide range of apparel and footwear with technical features that will satisfy the needs of any crew – large or small. Their gear offers the optimal combination of purposeful design, protection and style, so you and your crew can look great and perform your best in any conditions. All kit can also be branded with your company logo. Just speak to us for more details.

ACCOMMODATION & CATERING

If you want to provide shore accommodation for you clients or colleagues there are numerous options available to suit all styles and budgets - from Bed & Breakfast's to luxury hotels.

We also understand that food is a really important part of your experience and we can work with you to put together a catering package to suit your budget.

Our knowledgeable team can book all your catering, restaurant and accommodation requirements, both locally in Hamble and Southhampton and Cowes on the Isle of Wight.



BOOKING FORM

Company name:

Team co-ordinator:

Company address:

Telephone number:

E-mail address:

Purchase order number (if required):

YACHT CONFIRMATION

Cowes Week Package: First 40 Racing / Oceanis 37 Racing / Oceanis 37 Spectating / Oceanis 45

Chosen Date: Saturday 31 / Sunday 1 / Monday 2 / Tuesday 3 / Wednesday 4 / Thursday 5 / Friday 5 August 2021

COSTS

TOTAL inc VAT: £

SOCIAL MEDIA

Social media is used around this event - if you would like to be mentioned please provide us with the following:

Your company Facebook page: Facebook.com/

Your company Twitter: Twitter.com/

Your company Instagram: Instagram.com/

ADDITIONAL INFO

If you would like any help with the following please tick the relevant box and we will get in touch

I would like information on team accommodation: Y / N

I would like information in branded team kit: Y / N

I would like information on boat branding: Y / N

Signature:

Name:

Date:

I have read and I agree to Britannia Corporate Events Ltd Terms and Conditions of booking



BRITANNIA BOOKING TERMS AND CONDITIONS

1. INTRODUCTORY

These terms and conditions, together with the information and prices set out on our website and associated literature, and the applicable Charter Terms will form your contract with Britannia.

2. BOOKING AND PAYMENT

2.1 Please telephone or e-mail Britannia to confirm that your proposed dates and/or required yacht are available for charter. All charters are offered subject to availability. Bookings will only be effective on written confirmation by us following receipt of your Booking Form.

2.2 An advance payment of the Charter Fee will be required at the time of booking as set out in the Charter Terms.

2.3 Payment can be accepted by cash, cheque or the following cards: VISA & MASTERCARD (not Amex).

2.5% surcharge added for credit cards.

2.4 By making a booking you will be confirming acceptance of these terms and conditions and the applicable Charter Terms not only for yourself but also on behalf of all members of your party. You also warrant the accuracy of all information provided by you or by members of your party, both on the Booking Form and in other communications with Britannia.

2.5 The balance of the Charter Fee is due 12 weeks before the start of the charter. If payment is not received by the due date, Britannia may cancel the charter in which case the cancellation charges set out in the Charter Terms will apply.

3. SECURITY DEPOSIT

You will be required to pay a Security Deposit before your charter as detailed in the Charter Terms. You are responsible for the safety and maintenance of the yacht, her machinery and equipment throughout the Charter Period, and for leaving the yacht clean and tidy at the end of the Charter Period, as detailed in the Charter Terms. The Security Deposit is refundable but will be withheld to cover any damage caused to the yacht and/or her machinery and equipment if not covered by the yacht's insurance or if caused either as a result of your or any member of your party being under the influence of drink or drugs or as a result of any breach of instructions given by our staff. Please note the yachts sails are not covered by the yacht's insurance and the security deposit will be withheld in the event of damage.

4. CANCELLATION

4.1 Cancellation of a booking must be notified to Britannia in writing and will be effective on the date of receipt (if a working day).

4.2 All social function tickets are non refundable. Cancellation charges are detailed in the Charter Terms.

4.3 Should your package include any accommodation or meeting rooms, cancellation follows the specific terms and conditions of the hospitality provider.

5. CHANGES TO YOUR BOOKING

5.1 If you wish at any time to alter your booking, we will try to make the necessary changes but cannot guarantee to do so.

5.2 You may at our discretion transfer your booking to another person by written request up to 30 days before commencement of the Charter Period. Your request should be accompanied by a completed Booking Form for the person to whom the charter is to be transferred who must fulfil any conditions which were applicable to our acceptance of your booking. An amendment fee of £50 will be charged.

5.3 You may, subject to availability and at our discretion, transfer your booking to other dates or another yacht by written request up to 60 days before commencement of the Charter Period. An amendment fee of £50 will be charged, and the Charter Fee will be amended to reflect the changed dates or yacht.

6. HANDOVER

6.1 On delivery to you, your Yacht will be available from 0900 unless otherwise agreed in writing beforehand.

6.2 On re-delivery to us, your Yacht must be returned by 16.00 unless otherwise agreed in writing beforehand.

6.3 On both occasions, inventory and condition checks (and safety briefing on delivery to you) will need to be carried out in daylight. We reserve the right to charge for waiting time where handover to you is delayed by your late arrival.

7. AGE LIMITS

Our yachts are generally considered unsuitable for small children. Persons under 18 may only be

included in a Charterer's party at our discretion and if accompanied by their parent or guardian.

8. HEALTH

Sailing can be a dangerous activity and requires an average level of fitness and good health. You are required, if requested, to authorise the provision of medical information and a medical certificate to us from your medical advisers confirming your suitability to sail on our yachts. Sufferers from diabetes, multiple sclerosis, epilepsy, claustrophobia, depression and other relevant conditions should advise us at the time of booking.

9. THE YACHTS

9.1 The precise specification of the yachts as described on our website may vary from that actually used for charters.

9.2 As space on board is limited, please ask for advice and follow instructions given on content and amount of personal gear. Our skippers may limit the nature or amount of personal gear that you bring on board. Personal gear is taken on board at your own risk.

10. MISCELLANEOUS

10.1 Britannia would like to use your company name and logo in order to promote and help grow the regatta. If you have objections to this, please just let the event manager know.

BRITANNIA LIFESTYLE PARTNERS & SPONSORS



BRITANNIA CORPORATE EVENTS

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britannia^{UK}

CORPORATE SAILING EVENTS

